

Buying Questionnaire

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* Required

About You

Full name(s): *

Whom may we thank for referring you?:

Mailing address: *

Phone number(s): *

Please specify whose number, and whether home, cell or work.

Email addresses: *

Names and ages of children, if applicable:

Please also list any particular needs regarding your children.

Names and types of pets, if applicable:

Please list any particular needs for your pets.

Why have you decided to buy a home? *

What, if any, life transitions might influence your priorities and time frame (e.g., new job, baby, retirement)? *

Do you currently own or rent? *

Own Rent Other:

If renting, when does your lease end? *

Do you want or need to sell or rent out a current property in order to buy this new home? *

Yes No Other:

How long do you intend to live in or own this new home?

Are you currently in conversation with other real estate agents? *

Are you pre-approved for a loan? *

Please check all that apply.

Yes No How do I get pre-approved? I won't need a loan

If pre-approved, with whom? *

Please list mortgage company and contact person.

What is your total cash on hand for your purchase—incl. down payment, closing costs and repair reserves?*
(Estimate closing costs to be about 1.5% of the purchase price.)

Will your total purchase funds include gift money or require you to sell / draw from investments? *

No Yes (if so, please explain):

Do you have dates by which you want to move out of your current home or move into your new home? *

If so, please specify.

About Your New Home

What you want and what you require

Please indicate your property type(s):* Single-family / condo If, multi-family, number of units: _____

Number of bedrooms: * Number of bathrooms: *

Describe the features you would like your home to have:

Ex: yard, hardwood floors, washer/dryer, fireplace, upper level, skylights

Specify any features from the above list that are absolute requirements: *

Ex: fenced-in yard, in-unit laundry, ground floor, office space

Specify any special uses to accommodate:

Ex: nanny/au pair space; in-law; separate studio/office; recreation/gear storage

Anything you need to avoid (e.g., stairs or basement-level bedrooms)?

Please describe your commuting needs:

Do you require parking? *

If yes, specify other details next to "other."

No Maybe Yes Must be off street OK to rent (if so, how much?):

How close do you need to be to public transportation? *

Please specify whether commuter rail, subway and/or bus.

What cities and/or neighborhoods are you considering? *

What price range do you have in mind? *

What's your budget for a total monthly payment (mortgage, taxes, insurance, and condo fee if applicable)? *

Working together

What questions or comments do you have about working with me as a buyers agent?

What can I do—or not do—in order to make this a satisfying home buying experience for you? *

Please mention anything else that would be helpful for us to discuss:

Please note: *Melony takes Fridays off, and our team will arrange activities around that. As we get started, here are some [pointers for how to make use of an open house](#).*