

# Buying Questionnaire

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\* Required

## About You

**Full name(s): \***

**Personal pronouns:**

**Mailing address: \***

**Whom may we thank for referring you?:**

**Phone number(s): \***

Please specify whose number, and whether home, cell or work.

**Email addresses: \***

**Names and ages of children, if applicable:**

Please also list any particular needs regarding your children.

**Names and types of pets, if applicable:**

Please list any particular needs for your pets.

**Why have you decided to buy a home? \***

**What, if any, life transitions might influence your priorities and time frame (e.g., new job, baby, retirement)? \***

**Do you currently own or rent? \***

Own      Rent      Other:

**If renting, when does your lease end? \***

**Do you want or need to sell or rent out a current property in order to buy this new home? \***

Yes      No      Other:

**How long do you intend to live in or own this new home?**

**Are you currently in conversation with other real estate agents? \***

**Are you pre-approved for a loan? \***

*Please check all that apply.*

Yes      No      How do I get pre-approved?      I won't need a loan

**If pre-approved, with whom? \***

*Please list mortgage company and contact person.*

**What is your total cash on hand for your purchase—incl. down payment, closing costs and repair reserves?\***  
(Estimate closing costs to be about 1.5% of the purchase price.)

**Will your total purchase funds include gift money or require you to sell / draw from investments? \***

No      Yes (if so, please explain):

**Do you have dates by which you want to move out of your current home or move into your new home? \***

*If so, please specify.*

## About Your New Home

*What you want and what you require*

Please indicate your property type(s):\*    Single-family / condo    If, multi-family, number of units: \_\_\_\_\_

Number of bedrooms: \*        Number of bathrooms: \*

**Describe the features you would like your home to have:**

*Ex: yard, hardwood floors, washer/dryer, fireplace, upper level, skylights*

**Specify any features from the above list that are absolute requirements: \***

*Ex: fenced-in yard, in-unit laundry, ground floor, office space*

**Specify any special uses to accommodate:**

*Ex: nanny/au pair space; in-law; separate studio/office; recreation/gear storage*

**Anything you need to avoid** (e.g., stairs or basement-level bedrooms)?

**Please describe your commuting needs:**

**Do you require parking? \***

*If yes, specify other details next to "other."*

No            Maybe            Yes            Must be off street            OK to rent (if so, how much?):

**How close do you need to be to public transportation? \***

*Please specify whether commuter rail, subway and/or bus.*

**What cities and/or neighborhoods are you considering? \***

**What price range do you have in mind? \***

**What's your budget for a total monthly payment (mortgage, taxes, insurance, and condo fee if applicable)? \***

## Working together

**What questions or comments do you have about working with me as a buyers agent?**

**What can I do—or not do—in order to make this a satisfying home buying experience for you? \***

**Please mention anything else that would be helpful for us to discuss:**

***Please note:*** *Melony takes Fridays off, and our team will arrange activities around that. As we get started, here are some [pointers for how to make use of an open house](#).*